

PRAVIO

Pravio: Enterprise AI Reinvented

A Secure, On-Premise AI Platform for Large Enterprises in Regulated
Industries



Pravio delivers a fully on-premise Enterprise AI ecosystem that unifies intelligence
across all business functions - without relying on cloud vendors.

The Problem

AI Is Fragmented, Risky, and Not Enterprise-Ready

A Secure, On-Premise AI Platform for Large Enterprises in Regulated Industries



Enterprise Pain Points:

- AI is embedded inside individual products (SAP, Oracle, CRM tools, HR tools).
- These are **Localized AIs**, not Enterprise AI.
- No shared memory or reasoning.
- No unified security, governance, or auditability.
- Compliance cannot approve fragmented AI architectures.
- Cloud AI = data risk, leakage concerns, vendor lock-in.
- Enterprises pay repeatedly for the same LLM features in different applications.

Opportunity

The Opportunity — The Shift Toward On-Premise Enterprise AI Market Insight:

Across all investor-related chats, three macro-signals appeared repeatedly:



Enterprise systems (SAP, Oracle, SuccessFactors, ServiceNow)

Are pushing AI add-ons but none provide true enterprise-wide reasoning.



NVIDIA is pushing on-premise AI infrastructure at scale

Enterprises want local, secure LLMs in their datacenters.



Regulated industries (energy, finance, government, law)

Cannot use cloud AI for compliance and sovereignty reasons.

Pravio's Position:

A purpose-built Enterprise AI ecosystem for large, regulated enterprises - delivered fully on-premise, using the customer's infrastructure.

Our Solution

The Pravio Enterprise AI Platform

Pravio provides a complete, on-premise AI ecosystem:

- **Pravio IQ™**

“A unified enterprise workspace where employees interact with AI agents, automate workflows, and access insights from all systems in one place.”

- **Pravio EON™ (Enterprise Orchestration Network)**

Agentic AI system for cross-departmental reasoning, process automation, and decision support.

- **Pravio PRIME™**

Enterprise AI implementation methodology (Discovery → Design → Develop → Deploy → Govern).

- **Pravio PIIL™ (Pravio Intelligent Integration Layer)**

Connects ERP, HR, Finance, Legal, Operations, Documents, Data Lakes, Knowledge Banks.

Why Pravio Wins — Key Differentiators



1. 100% On-Premise (no cloud dependency)

Meets the needs of security-first enterprises.

2. Unified Enterprise AI Brain

One central intelligence; local AIs become skills.

3 Rapid Deployment (10–14 weeks)

Pravio PRIME methodology ensures predictable outcomes.

4. Modular Implementation Model

Enterprises buy:

- Platform
- Modules
- Agent Packs
- Optional enhancements

5. Enterprise-grade Governance

Auditability, access control, data sovereignty, compliance.

Business Model – Enterprise Licensing + Implementation Revenue Streams

1. Implementation Projects (similar to ERP consulting model)

- Low-margin initial projects to gain enterprise foothold
- Pravio retains all IP.
- Consulting partners (Big 4, system integrators, specialist firms) can implement Pravio using:
 - The **Pravio PRIME methodology**,
 - Pravio modules,
 - Pravio agent packs, and
 - The Pravio IQ workspace.
- Pravio will train and certify consulting partners, ensuring high-quality delivery and governance standards.
- Partner enablement creates a scalable implementation ecosystem, increasing adoption without requiring Pravio to grow services headcount proportionally.

PRAVIO

2. Annual Enterprise License

- Core platform license
- No per-user licensing (enterprise-friendly)

3. Module Licenses

- Contract Analysis
- HR Intelligence
- Workflow & Knowledge Automation
- Case Management
- OCR & Document Processing
- More to be added

4. Agent Packs

- Legal AI
- HR/Talent AI
- Finance & Planning AI
- Engineering & Maintenance AI
- Safety & Compliance AI



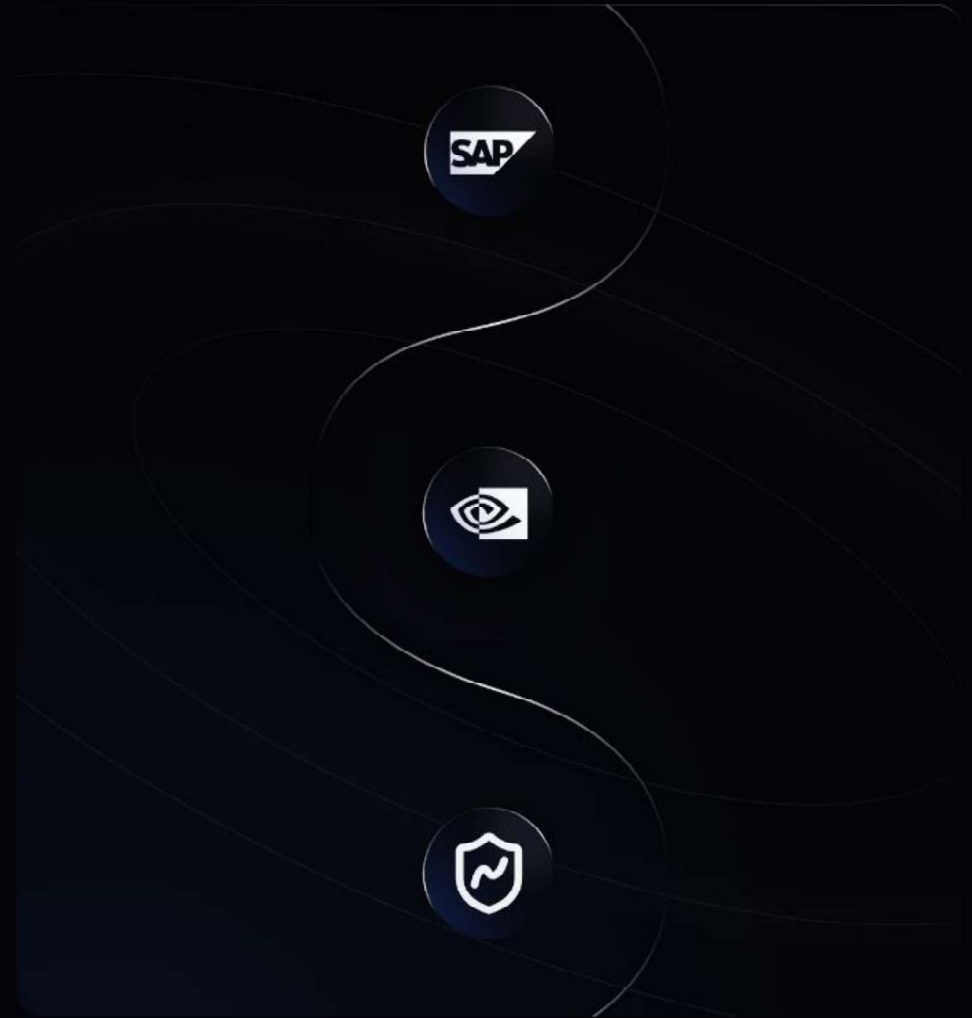
Expansion Strategy:

Each implementation creates long-term licensing and recurring revenue.

Traction & Signals

As discussed in previous chats:

- Early enterprise pilots in HR analytics, compliance, and ERP-adjacent workflows.
- Interest from large enterprises needing:
 - On-prem secure solutions
 - SAP/Oracle integrations
 - Internal AI assistants
 - Enterprise knowledge intelligence
- Strong market demand due to:
 - SAP AI expansion
 - NVIDIA pushing enterprise GPU adoption
 - CIO/CISO concerns about cloud AI risks



Productizing Enterprise AI

Phase 1: Two Enterprise Implementations (at cost)

- Establish deep integration
- Retain IP
- Convert into product modules

Phase 2: Productization

- Standardize modules
- Improve deployment automation
- Harden governance layer
- Build marketplace of agent packs

Phase 3: Scaling

- Sales team expansion
- System integrator partnerships
- Industry-specific agent bundles
- Multi-tenant enterprise management
- Connectors to SAP/Oracle/ServiceNow

Team & Use of Funds — \$12M Raise

1. Technical & Engineering — \$5,000,000

- Build core platform (LLM Core, PIIL, IQ, EON)
- Hire:
 - 8 AI engineers
 - 4 Full-stack developers
 - 3 Systems engineers
 - 2 QA
- GPU cluster + infrastructure
- Refining modules into product-grade components (Agent Packs & Modules)

Why:

Pravio is a deep-tech platform — engineering excellence determines market leadership.

P R A V I O

2. Enterprise Sales & Partnerships — \$3,000,000

- Build enterprise sales organization
 - 1 VP of Sales
 - 3 Enterprise account execs
 - 2 Partner managers
- Develop SI & enterprise consulting partnerships
- Pre-sales engineering team

Why:

Enterprise AI purchasing cycles require specialized, relationship-driven sales.

P R A V I O

3. Marketing & Demand Generation — \$2,000,000

- Brand development, content, whitepapers
- LinkedIn growth engine, events, webinars
- Customer success story production
- Industry-specific marketing (HR, Legal, Finance, Operations)
- Website + community + training portal

Why:

Pravio competes at the enterprise level — trust, credibility, and education are essential.

P R A V I O

4. Operations, Governance & Support — \$2,000,000

- Legal, compliance, admin
- Support/implementation teams
 - 4 Implementation Consultants (PRIME)
 - 2 Project Managers (PRIME)
- Security audits and certifications
- Ongoing R&D for governance and agent frameworks

Why:

To serve enterprises, Pravio must meet operational maturity standards (ISO, SOC2, etc.).

Join Us

Join Us in Building the Future of Enterprise AI

Email: investors@pravio.ai

Pravio is raising \$12M to:

- Finalize productization
- Expand into key industries
- Build enterprise GTM engine
- Deliver the world's first true secure, on-premise Enterprise AI ecosystem

We invite investors who want to participate in the next frontier of AI scalable, secure, enterprise-grade intelligence.

